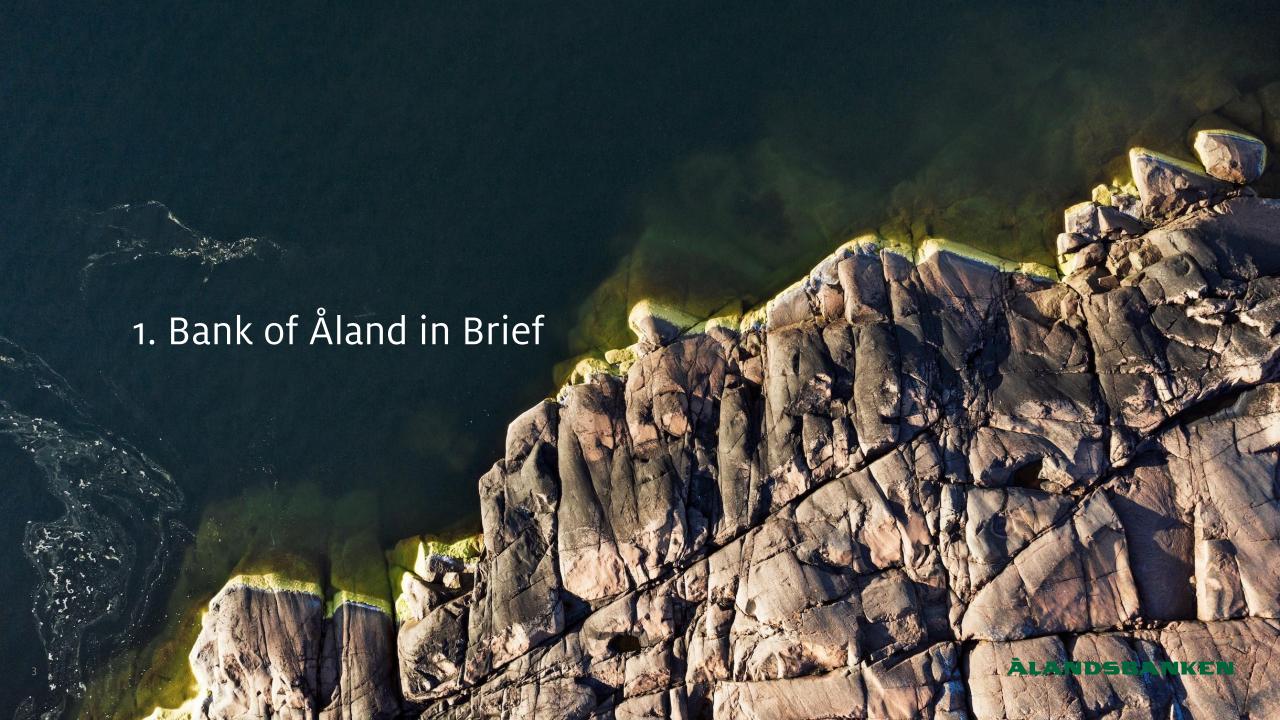


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## Bank of Åland in Brief

#### Bank of Åland Plc

- Established in 1919 on the Åland Islands, listed since 1942 on NASDAQ OMX Helsinki
- A Finnish bank targeting high net worth and affluent individuals
- Operations on the Åland Islands, Finnish mainland and Sweden
- Top-ranked in customer loyalty
- A long-standing tradition of stability and very low credit losses
- BBB+ rating with a stable outlook from S&P

#### The Vision

- Create value for ambitious individuals and companies that appreciate relations:
  - Private Banking since 1982
  - IT services by Crosskey Banking Solutions since 2004
  - Premium Banking since 2004
  - Partnership Banking since 2016
- Delivering a large bank's range of services with a small bank's thoughtfulness and good sense
- Bank's customer surveys show that also during the Covid-19 pandemic customers continue to appreciate Bank's expertise, personalized service, high ethical standards and sustainability work

#### Covered Bonds

- The Bank of Åland has been active in the covered bond market since 2012
- One Cover Pool: Cover Pool FIN consists of 100 % Finnish and the Åland Islands' residential mortgages
- Clear concentration to the growth centres and the wealthiest parts of Finland
- Published commitment to a strong over-collateralization and six months liquidity
- AAA (stable) rating from S&P on Cover Pool FIN

## **Financial Scorecard**

June 30, 2022

#### Capital

#### CET1 Capital Ratio 12.5 %

- Strong capital position
- Standardised approach used in Sweden
- Capital requirements applicable are CET1 capital ratio 7.6 %, Tier 1 capital ratio 9.3 % and Total capital ratio 11.5 %

#### Liquidity and Funding

- Loan/deposit ratio of 96 %
- Liquidity reserve at 20 % of total assets
- LCR at 114 %
- NSFR at 116 %
- BBB+ bank rating with stable outlook

AAA
Rating with
Stable
Outlook on
Covered
Bonds

#### Risk Management

#### Loan Loss Level 0.13 %

- Long history of having the lowest loan loss level of all Finnish banks. Loan loss level of 0.13 % in Q2 2022 (0.05 % in Q2 2021)
- No trading positions or complex financial instruments
- Strict limits on exposures to financial institutions. Bulk of the exposure is to highly rated Nordic entities

#### **Profitability**

- Positive earnings trend
- Resilient despite volatile market conditions
- Net operating profit of EUR 24.3 M in H1 2022 (EUR 24.4 M in H1 2021)
- ROE 13.4 % in H1 2022 (14.4 % in H1 2021)

ROE 13.4 %

## Stable Outlook on BBB+ Issuer Credit Rating by Standard & Poor's

#### Ratings Score Snapshot

	То	From
Issuer Credit Rating	BBB+/Stable/A-2	BBB/Positive/A-2
Stand-alone credit profile	bbb+	bbb
Anchor	a-	a-
Business position	Constrained -2	Constrained -2
Capital and earnings	Very Strong +2	Strong +1
Risk position	Moderate -1	Moderate -1
Funding	Adequate 0	Adequate 0
Liquidity	Adequate	Adequate
Comparable ratings analysis	0	0
Support	0	0
Additional loss-absorbing capacity support	0	0
Government-related entity support	0	0
Group support	0	0
Sovereign support	0	0
Additional factors	0	0

Source: S&P Global Ratings Research Update: Bank of Aland PLC Upgraded To 'BBB+' On Increased Capital; Outlook Stable, July 13, 2022

https://www.alandsbanken.com/uploads/pdf/England/Standard-Poors-research-update-13-7-2022.pdf

On July 13, 2022 S&P Global Ratings raised its long-term issuer credit rating on Bank of Aland to BBB+ from BBB.

- "The upgrade reflects our forecast that Bank of Aland's capitalization will strengthen sustainably through 2024."
- "We now expect the bank's RAC ratio will improve by about 200 basis points to 16 % by 2024 from 13.8 % as of year-end 2021."
- "We think Bank of Aland will continue to demonstrate steady earnings generation supporting capital build-up."
- "We forecast Bank of Aland will post return on average common equity just below 15 % over 2022-2024."
- "The bank has a well-honed business model that delivers stable revenue."

The outlook is stable and reflects Standard & Poor's expectations that the Bank will maintain a sound financial position despite the more challenging operating environment for banks over the coming quarter



## Three Markets – Two Strategies

#### The Åland Islands

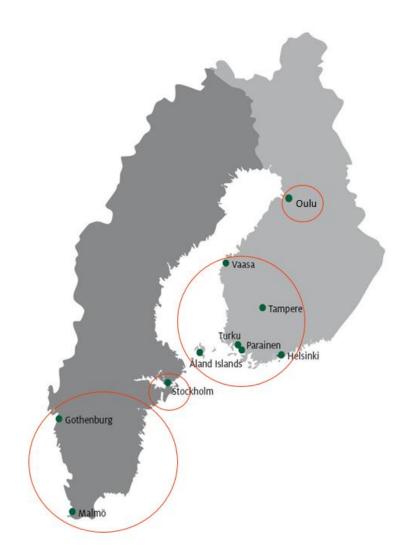
- 2 offices, market share > 50 %
- Full product range offered
- The Bank for everyone

#### Finland

- 6 offices in affluent parts of Finland, market share > 1 %
- Full product range offered but "bread and butter" services only as complement to Private Banking and Premium Banking services offering
- Targeted segment: High Net Worth/ Affluent Individuals and their companies

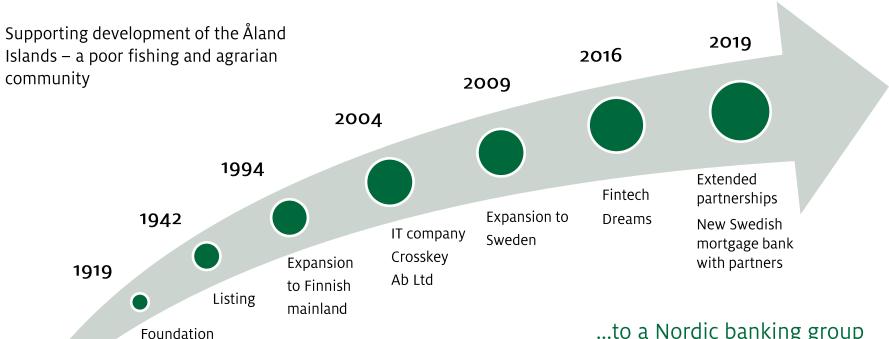
#### Sweden

- 3 offices in Sweden's largest cities, market share < 1 %
- Full product range offered but "bread and butter" services only as complement to Private Banking and Premium Banking services offering
- Targeted segment: High Net Worth/ Affluent Individuals and their companies



## Bank of Åland History of Strategic Decisions

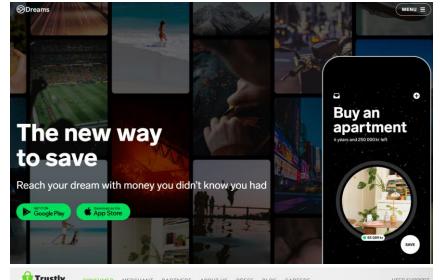
#### From a local bank...

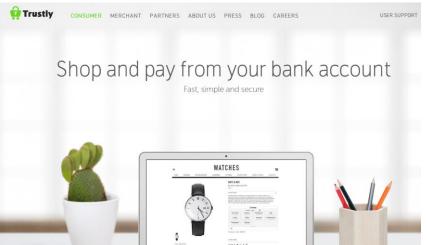


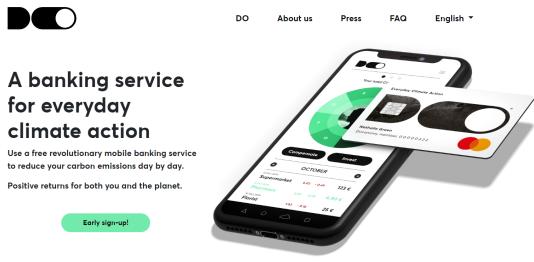
#### ...to a Nordic banking group

With wide product range and personal service targeting High Net Worth Individuals

## Digitalization in Focus: Strategic Fintech Partners









## Bank of Åland Group Legal and Ownership Structures



Major owners as of July 1, 2022	Share of capital	Share of votes
Wiklöf Anders with companies	21.3 %	29.7 %
Alandia Insurance	6.8 %	11.1 %
Fennogens Investment S.A. (Family Ehrnrooth)	5.0 %	9.0 %
Pensionsförsäkringsaktiebolaget Veritas	2.5 %	2.0 %
Chilla Capital	1.8 %	4.0 %

Approximately 12,500 shareholders in total, half of them from the Åland Islands



## Bank of Åland's Sustainability Journey

#### 1919 **ÀLANDSBANKEN**

The Bank established on strong values as responsible actor

#### 2016



The Baltic Sea Card and the Åland Index are launched

#### 2019



UNEP FINANCE INITIATIVE PRINCIPLES FOR RESPONSIBLE BANKING



The Bank of Åland signs the UN Principles for Responsible Banking and the Principles for Responsible Investment

#### 2020



The Bank of Åland launches the Nordic Region's first investment fund specializing exclusively in windpower

The Bank of Åland launches the Baltic Sea Project



Åland Index Solutions joint venture started with Doconomy



2018

Ålandsbanken Green Bond ESG fund is the first Finnish bond fund to be granted the Nordic Swan Ecolabel



2019

The Bank of Åland conducts materiality analysis based on UN SDGs





2020

Ålandsbanken Global Equity fund was granted the Nordic Swan Ecolabel for its sustainable investment strategy



2020

The Bank of Åland joins the UN Net-Zero Banking Alliance as a founding signatory



2021

## Sustainability Strategy – Our Four Areas of Sustainability

#### Responsible Investments



- Considering ESG factors in all investment decisions
- Providing green investment products, such as the Green Bond ESG Fund and the Wind Power Fund
- Engaging in discussions through membership in Investment Forums Finsif & Swesif
- Measuring our funds' CO2 intensity and strive for gradually declining levels

#### Responsible Lending



- Offering financing solutions that corresponds to the customer's repayment capacity and needs
- Supporting local entrepreneurship by granting EIF Innov Fin-guaranteed financing and demanding increased transparency in sustainability issues
- Promote green lending such as loans towards renewable energy projects

#### **Environmental Responsibility**



- Striving to reduce carbon dioxide emissions
- Increasing global awareness to carbon dioxide emissions through the Åland Index
- Contributing to a cleaner Baltic Sea by supporting good initiatives through the Baltic Sea Project

#### Social Responsibility



- Engaging in the Åland business community and driving development towards a more sustainable society through projects, donations and sponsorships
- Creating a work culture embracing diversity, inclusion and equality through actions such as ensuring gender balance in leadership positions, salary models, workshops and weekly measurements of engagement

**UN SDGs & Stakeholders** 



Materiality analysis



Identify areas for sustainable development



Setting targets



Follow-up



# Our Sustainability Strategy is Focused on Four Prioritized SDGs We selected four of the seventeen SDGs based on their importance and relevance to our operations

#### Affordable and Clean Energy

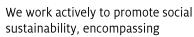


Our ambition is to raise awareness about carbon dioxide emissions

- WE PROVIDE GREEN INVESTMENT PRODUCTS
- WE INVEST IN WIND FARMS
- OUR GOAL IS 100 % OF THE GROUP'S ENERGY CONSUMPTION FROM RENEWABLE SOURCES



#### Decent Work and **Economic Growth**



inclusion, equal worth, sound values and a strong commitment to the community, as well as following regulations and requirements to help combat corruption, money laundering and other criminal activities

- RESPONSIBLE LENDING
- INTEGRATION AND DIVERSITY
- **EQUAL PAY FOR EQUAL WORK**
- **BUSINESS PARTNERSHIPS**
- LOCAL AND GLOBAL COMMITMENT



#### Climate Action

We endeavour to continuously reduce our carbon dioxide emissions by means of sustainable consumption and production

13 CLIMATE ACTION

- **RESPONSIBLE INVESTMENTS**
- REDUCED CARBON DIOXIDE EMISSIONS
- ÅLAND INDEX





Doconomy 356,000,000

Bank customers worldwide can monitor the carbon footprint of their card purchases via Åland **Index Solutions** 

#### Life Below Water



14 LIFE BELOW WATER

BALTIC SEA PROJECT



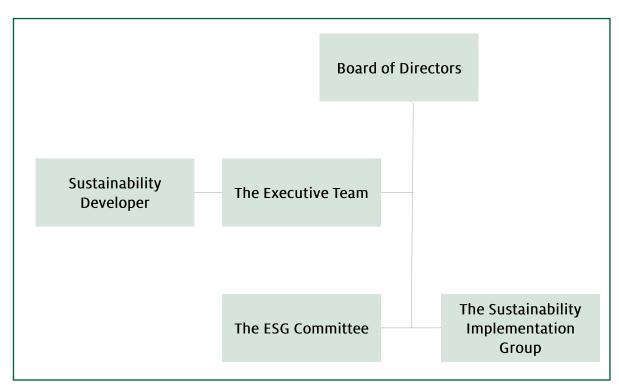
€ 3,800,000

funding good ideas for the environment since 1997.

## Our Sustainability Governance Structure

#### Sustainability is a natural element of the Bank of Åland's business strategy

Based on their specific roles, all executives and employees are responsible for ensuring that the Bank of Åland develops in a sustainable way. Among the tools of this work are directives, guidelines and plans that concretize the strategy in each area of sustainability



- The **Board of Directors** oversees both the strategic sustainability objectives and the yearly monitoring
- The Executive team is in charge of the Bank's strategic sustainability work. It is responsible for target-setting and measures that need to be put in place to achieve set targets
- The ESG Committee is an advisory body that represents all business areas and monitors development in sustainable investments, global events, competitors, legislation and so on. It also monitors compliance with the existing policies and guidelines in the ESG field
- The Sustainability Implementation Group consists of dedicated employees and is responsible for developing targets in accordance with the SDG and Paris agreement. Also, it monitors our progress in order to ensure that we are moving in the right direction

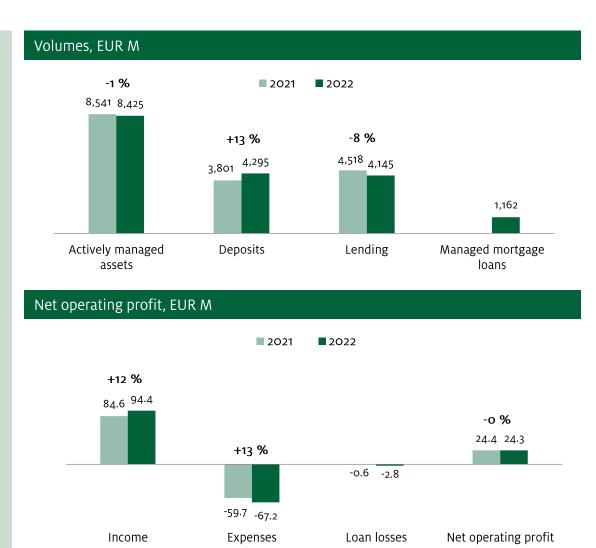


## Long-Term Financial Targets

**Profitability** Return on equity after taxes (ROE) shall exceed 15 per cent over time The Common Equity Tier 1 capital ratio shall exceed the FIN-FSA's Capitalization minimum requirement by 1.75-3.0 percentage points The payout ratio shall be 60 per cent of shareholders' interest in profit or Payout ratio higher, provided that capital adequacy does not fall below target

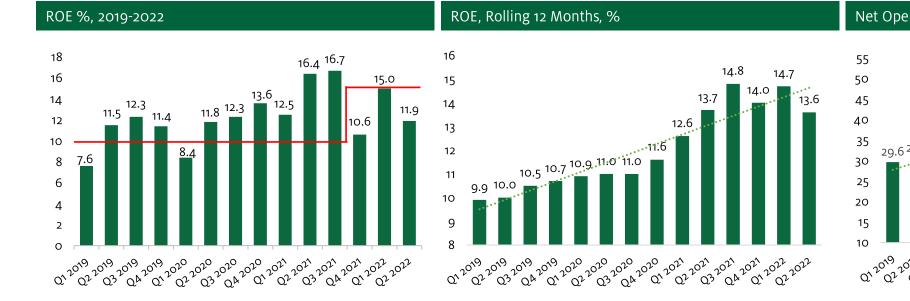
## H1 2022 in Summary

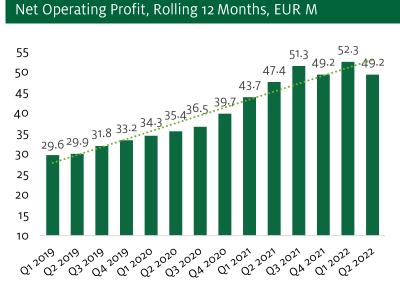
- The first half of 2022 included major macroeconomic events, with rising interest rates and bond yields as well as falling stock markets due to mounting inflation and Russia's invasion of Ukraine
- Russia's invasion of Ukraine has no direct impact on the Bank of Åland's credit portfolio. However, the Bank of Åland is affected by the changing macroeconomic conditions. The Bank has substantial positive sensitivity to rising short-term market interest rates
- In February, the Bank of Åland transferred most of its Swedish mortgage loans (SEK 10.4 billion) and related previously issued covered bonds (SEK 7.5 billion) to Borgo, in which the Bank of Åland is one of the main shareholders. The transaction had a nonrecurring positive effect in the Bank of Åland's income statement of EUR 9.8 M
- Of the Bank of Åland's Stage 3 impairment loss provisions, EUR 4.4 M is related to a case in Sweden caused by credit fraud, where the customers have already been convicted of similar crimes. The Bank of Åland has the requisite insurance against crime and has filed a damage claim with its insurance company. The insurance company has not completed its damage investigation, which is why no insurance payment has been included yet in the financial accounts
- Finland's POP Bank has chosen the Bank of Åland's subsidiary Crosskey as its central banking system partner



### H<sub>1</sub> 2022 results

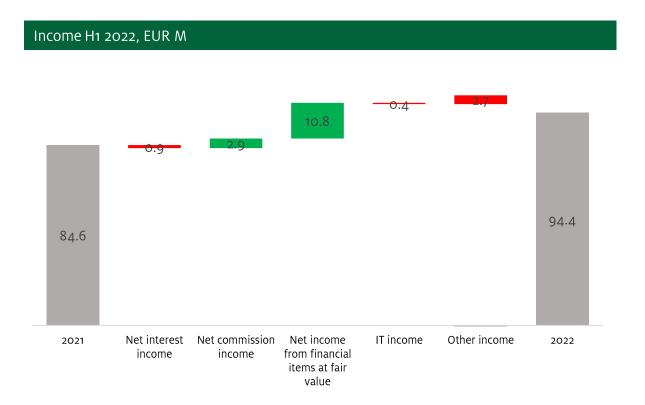
- Net operating profit H1, EUR 24.3 M (24.4 M in H1 2021)
- ROE H1, 13.4 % (14.4 % in H1 2021)
- Earnings per share H1, EUR 1.25 (1.27 in H1 2021)

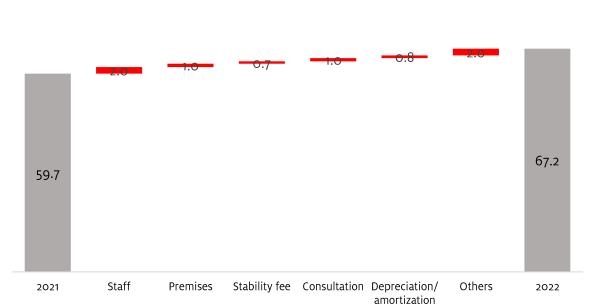




Stability fee: EUR 2.3 M (Q1 2019), EUR -0.5 M (Q2 2019), EUR 2.0 M (Q1 2020), EUR 0.6 M (Q2 2020), EUR 2.8 M (Q1 2021), EUR -0.1 M (Q2 2021), EUR 3.6 M (Q1 2022) and EUR 0.7 M (Q2 2022)

## Higher Income and Expenses

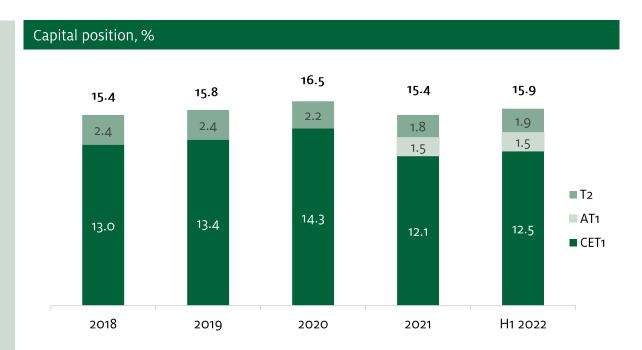




Expenses H1 2022, EUR M

## Committed to Maintaining a Strong Capital Ratio

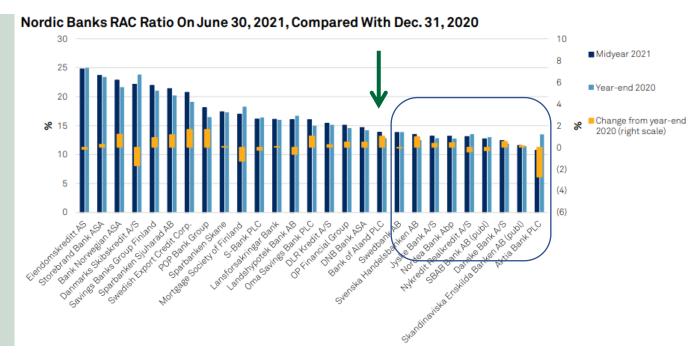
- The Bank of Aland is committed to a strong capital ratio
- The Bank will continue to build up its capital base, improve and diversify earnings, and uphold a sound approach to risk
- Conservative pay-out policy is to safeguard the capital position
- As of 2022, the standardised 26.5 per cent upward adjustment in the risk exposure amount, calculated according to the current IRB approach while awaiting an updated approach, was raised to 45.5 per cent for the retail portfolio
- A new capital requirement for market risk exists in 2022 due to an increased strategic foreign exchange position in Swedish kronor after the transfer of most of the Swedish mortgage loan portfolio to Borgo
- At year-end 2021, there was unutilised permission from the Finnish FSA for buy-backs of the Bank's own shares totalling up to EUR 10.5 M. This amount was fully deductible item in the capital base (own funds) even when these buy-backs had not occurred. As of June 30, 2022 similar permission was in force, of which the unutilised portion amounted to EUR 10.1 M.
- CET1 capital ratio for a small bank like the Bank of Åland is not comparable to larger banks with IRB methods



## S&P View Bank of Åland's Capital Position to be a Credit Strength

## S&P highlights that Bank of Åland's strong capital position is a credit strength

- Key strengths according to S&P
  - · Strong risk-adjusted capitalization
  - Low credit losses
- The upgrade on the Bank's long-term issuer credit rating from BBB to BBB+ reflects Standard & Poor's forecast that Bank of Åland's capitalization will strengthen sustainably through 2024. Standard & Poor expects the Bank's RAC ratio will improve to 16 % by 2024 from 13.8 % as of year-end 2021





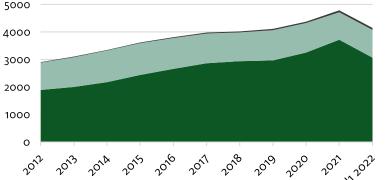
## Lending Strategy Focused on Balanced Credit Growth

- The Bank of Åland is a relationship Bank with primary focus on customers with investment needs in the Private Banking and Premium Banking segments
  - > Selective lending to high quality, affluent clients, where asset quality prioritised over lending volume growth and higher returns
- The Bank of Åland is not granting credits as a standalone product to mass market clients or corporate clients
- Balanced growth in lending versus deposits in every business area
- Residential mortgages or property as collateral in at least half of the lending
- Many small loans are preferred to few large

Lending to the Public, EUR M

Loan loss level of 0.13 % in Q2 2022 (0.05 % in Q2 2021)\*

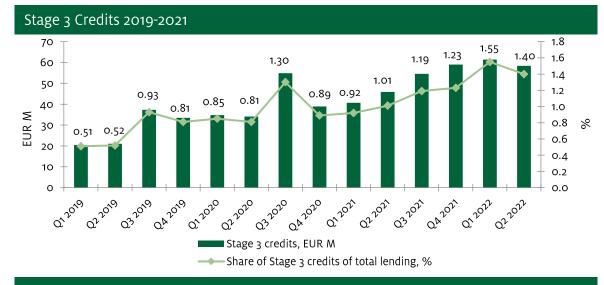
## 5000



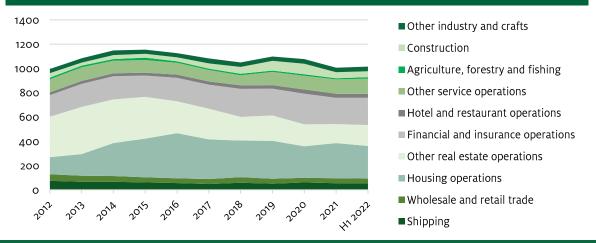
■ Public and non-profit sector

Companies

■ Private individuals



#### Lending to Companies, EUR M



<sup>\*</sup> During the first quarter of 2020, the Bank made a group provision of EUR 2.0 M related to heightened risk of losses in the corporate loan portfolio as a result of the pandemic. Due to lower risk of future loan losses related to the coronavirus pandemic, the Bank has now withdrawn its entire previous coronavirus reserve



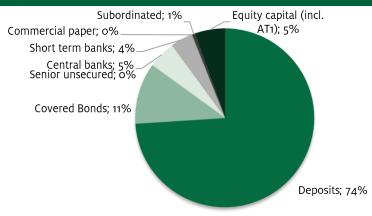


## Group Funding and Liquidity Management

- Demand deposits and time deposits from core private customers and their companies are the main funding sources
- Covered bonds, the main long-term funding source today, were introduced in early 2012 in order to diversify the funding mix and to form a reliable and cost-efficient funding channel
- Loans from central banks have grown during the pandemic:  $2\% \rightarrow 5\%$
- A balanced funding mix is maintained with diversity of funding sources
- · Well-diversified maturity profile with limited exposure to short-term wholesale funding

# Maturing Long-Term Funding\* June 30, 2022, EUR M 400 300 200 100 2022 2023 2024

#### Group Funding Profile June 30, 2022



#### Themes 2022

- After the transfer of SEK covered bonds to Borgo, the share of customer deposits is high, above 70 % of the funding
- During the Covid-19 pandemic it has been a reasonable strategy to issue retained covered bonds and use those as collateral for funding from the central banks
- Demand conditions and the market situation favour issuance in covered bonds
- The balanced funding mix is maintained
- Effective on January 1, 2022, Finnish FSA has given the Bank of Åland a formal MREL requirement under European Union regulations. The requirement consists of a minimum of 9 % total capital requirement and a minimum of 3 % leverage ratio. The MREL requirements have no material effect on the funding of the Bank

<sup>\*</sup> Excluding retained covered bonds

## Liquidity Reserve

- Very high quality in liquidity reserves
  - The most liquid and tradable assets
  - LCR and NSFR targets reached
- Coordinated cash pools between Finland and Sweden
- Conservative approach to market risk within liquidity reserves
  - Assets with short duration
  - Well diversified counterparty risk profile

#### Key metrics

Liquidity reserve

20 %

of total assets

**Liquidity portfolio** 

EUR 1,188 M

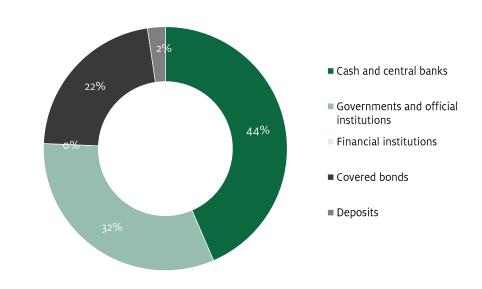
LCR

114 %

**NSFR** 

116 %

#### Composition of the Liquidity Reserve June 30, 2022





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## Key Figures

H1 2022		H1 2021	2021	2020	2019	2018	2017
ROE, %	13.4	14.4	14.0	11.6	10.7	9.8	9.1
Expense/ income ratio, %	71	71	69	70	73	77	78
Loan loss level, %	0.13	0.03	0.12	0.11	0.08	0.02	0.06
CET1 capital ratio, %	12.5	13.0	12.1	14.3	13.4	13.0	12.9
Total capital ratio, %	15.9	16.1	15.4	16.5	15.8	15.4	14.2
Earnings per share, EUR	1.25	1.27	2.55	2.02	1.69	1.48	1.35
Equity capital per share, EUR	18.06	18.07	19.39	18.76	16.61	15.67	15.14
Lending to the public, EUR M	4,145	4,518	4,788	4,378	4,110	4,022	3,979
Deposits from public, EUR M	4,295	3,801	4,070	3,605	3,368	3,304	3,148
Equity capital, EUR M	310	311	332	292	258	242	234
Risk exposure amount, EUR M	1,893	1,870	1,976	1,671	1,583	1,578	1,538
FTE	838	807	815	751	700	691	691

## Income Statement

EUR M	H1 2022	H1 2021	2021	2020	2019	2018	2017
Net interest income	29.6	30.5	62.2	58.9	53.9	54.5	55.9
Net commission income	41.5	38.5	79.0	66.3	58.o	54.3	52.9
Other income	23.3	15.6	34.8	24.9	22.0	18.8	19.2
Total income	94.4	84.6	176.0	150.1	133.9	127.6	128.0
Staff costs	-37.9	-36.0	-71.1	-62.9	-57.0	-57.1	-59.8
Other expenses	-29.3	-23.7	-50.8	-42.6	-40.5	-40.7	-40.0
Total expenses	-67.2	-59.7	-121.9	-105.6	-97.5	-97.8	-99.8
Profit before impairment losses	27.2	25.0	54.1	44.6	36.4	29.8	28.2
Net impairment loss on financial assets	-2.8	-0.6	-4.9	-4.9	-3.2	-0.8	-2.1
Net operating profit	24.3	24.4	49.2	39.7	33.2	29.0	26.0
Income taxes	-5.0	-4.5	-9.3	-8.2	-6.9	-6.1	-5.3
Net profit for the period	19.4	19.8	39.9	31.5	26.3	22.9	20.7
Non-controlling interests	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Shareholders in Bank of Åland Plc	19.4	19.8	39.8	31.5	26.3	22.9	20.7

## Balance Sheet

Bank of Åland Group	Jun 30, 2022	Dec 31, 2021		Jun 30, 2022	Dec 31, 2021
Assets			Liabilities		
Cash and blances with central banks	517	894	Liabilities to credit institutions and central banks	531	867
Debt securities	1,048	3 718	Deposits from the public	4,295	4,070
Lending to credit institutions	52	64	Debt securities issued	630	1,197
Lending to the public	4,145	4,788	Derivative instruments	14	7
Shares and participations	32	15	Current tax liabilities	2	4
Participations in associated companies	6	5 15	Deferred tax liabilities	34	35
Derivative instruments	19	13	Other liabilities	62	50
Intangible assets	22	2 23	Provisions	1	0
Tangible assets	37	7 34	Accrued expenses and prepaid income	29	36
Investment properties	С	0	Subordinated liabilities	35	36
Current tax assets	1	0	Total liabilities	5,633	6,303
Deferred tax assets	5	5 5			
Other assets	24	34	Equity capital and non-controlling interests		
Accrued income and prepayments	33	31	Share capital	42	42
Total assets	5,943	6,635	Share premium account	33	33
			Reserve fund	25	25
			Fair value reserve	-11	3
			Unrestricted equity capital fund	28	28
			Own shares	0	
			Retained earnings	164	172
			Shareholders' portion of equity capital	281	302
			Non-controlling interests' portion of equity		
			capital Additional Tier 1 capital holders	0	
			<u>-</u>	29	
			Total equity capital	310	332
			Total liabilites and equity capital	5,943	6,635

## Outstanding Long-Term Funding\* June 30, 2022

Cover pool FIN							
ISIN	Nominal Amt	Settlement date	Maturity date	Coupon	Currency	EUR eq amt	Time to maturity
XS0876678391	90,000,000.00	30-01-2013	30-01-2023	2.75	EUR	90,000,000.00	0.59
XS1496878742	250,000,000.00	29-09-2016	29-09-2023	0	EUR	250,000,000.00	1.25
FI4000375241	300,000,000.00	19-03-2019	19-03-2024	0.125	EUR	300,000,000.00	1.72
						640,000,000.00	1.38

<sup>\*</sup> Excluding retained covered bonds

## Sustainability Information

Bank of Åland Group	Q2 2022	Q1 2022	%	Q2 2021	%
Greenhouse gases, tonnes of CO2e					
Scope 1					
Emissions from owned and controlled resources	1.0	1.0	-8	0.9	8
Scope 2					
Energy-related emissions	12.8	14.1	-9	16.3	-21
of which from electricity according to the market-based method	12.6	13.9	-9	16.1	-22
Scope 3*					
Purchased goods and services	26.1	39.4	-34	26.4	-1
Capital goods	1.2	1.3	-10	2.5	-52
Transport and distribution	22.2	31.1	-28	25.9	-14
Waste generated by own operations	0.5	0.5	11	0.5	6
Business travel	85.0	22.5		7.4	
Leased assets	1.2	1.1	7	1.2	-1
Total scope 3	136.2	95.9	42	63.9	113
Total greenhouse gases, tonnes of CO2e	149.9	111.0	35	81.1	85
Climate compensation	-149.9	-111.0	35	0.0	0
Net greenhouse gases, tonnes of CO2e	0.0	0.0		81.1	-100
<ol> <li>Emissions from electricity according to location-based method substracted from Nordic Residual Mix, tonnes of CO2e</li> <li>*Supplier-related emissions from purchases</li> </ol>	200.9	208.3	-4	171.7	17
Emissions per employee (tonnes/average full-time equivalent)	0.70	0.54		0.40	
Emissions per EUR M earned (tonnes/EUR M)	3.46	2.68		1.87	

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